

Management's Discussion
and Analysis

AltaLink, L.P.

May 1, 2014



ALTALINK

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Management's Discussion and Analysis

This Management's Discussion and Analysis (MD&A) reflects events known to us as of May 1, 2014. This MD&A is intended to provide you with an understanding of our business, our strategy, our performance, our expectations for the future, and how we manage risk and financial resources. Our Board of Directors approved this MD&A on May 1, 2014, based on the recommendation of our Audit Committee, which reviewed this MD&A in accordance with its terms of reference.

You should read this MD&A in conjunction with our legal advisory on Forward Looking Information, which we have included at the end of this MD&A, as well as our unaudited condensed interim financial statements for the three months ended March 31, 2014 and 2013 (First Quarter Financial Statements), and our audited financial statements for the years ended December 31, 2013 and 2012 (the Financial Statements) and the notes thereto.

The financial information in this MD&A is presented in Canadian dollars, which is our functional currency.

Unless otherwise noted, references in this MD&A to "we", "us", "our", "AltaLink" or "the Partnership" mean AltaLink, L.P. and references to a "quarter" and "year" refer to the three-month period ended March 31, 2014 and the twelve-month period ended December 31, 2013, respectively. References to "AESO" mean Alberta Electric System Operator; "AUC" mean Alberta Utilities Commission; "CEA" mean Canadian Electricity Association; "CWIP" mean Construction Work-In-Progress; "GTA" mean General Tariff Application; "GCOC" mean Generic Cost of Capital; "IFRS" mean International Financial Reporting Standards; "SNC" mean SNC-Lavalin Group Inc.; and "ATP" mean SNC-Lavalin ATP Inc.

Additional information relating to our business including our Annual Information Form for the year ended December 31, 2012 is available on SEDAR at www.sedar.com.

Executive Summary

Highlights

During the quarter ended March 31, 2014:

- We invested \$301.8 million (three months ended March 31, 2013 - \$225.4 million) in capital projects to reinforce and expand the transmission system;
- We earned comprehensive income of \$46.2 million (three months ended March 31, 2013 - \$26.9 million); and
- We put into service a number of capital projects, including the Bowmanton to Whitla component of the SATR project.

Our Business and Strategies

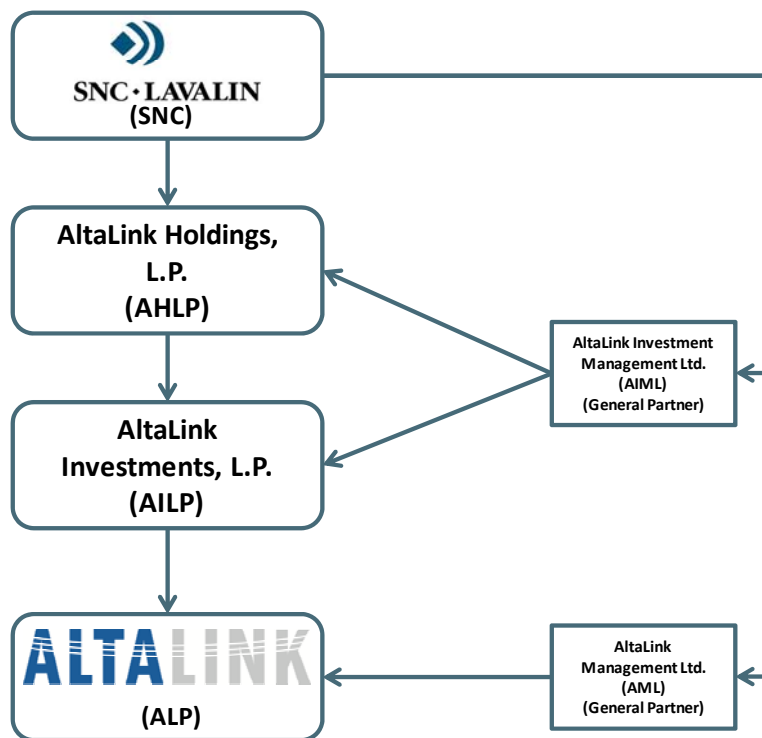
We own and operate regulated electricity transmission facilities in the Province of Alberta. Through our transmission facilities, we deliver electricity safely, reliably and efficiently to approximately 85% of Alberta's population to meet continuously changing customer needs under all operating conditions. We connect generation plants to major load centres, cities and large industrial plants throughout our 212,000 square kilometre service area, which covers a diverse geographic area, including most major urban centres in central and southern Alberta. Our transmission facilities comprise approximately half of the total kilometres in the Alberta Interconnected Electric System, including interconnections with British Columbia's transmission system that link Alberta with the North American western interconnected system.

Our vision is to be the leading owner and operator of regulated electricity transmission in Alberta.

For more details regarding our business and strategies, please refer to the "Our Business and Strategies" section of our MD&A for the year ended December 31, 2013.

Our Partnership Structure

We are a limited partnership, formed under the laws of Alberta on July 3, 2001 pursuant to the Limited Partnership Agreement between AltaLink Management Ltd. (AML), as general partner, and AltaLink Investments, L.P. (AILP), as the sole limited partner. The general partner manages the regulated electricity transmission facilities that we own and operate in the Province of Alberta. Both AILP and its sole limited partner, AltaLink Holdings, L.P. (AHLP) are managed by AltaLink Investment Management Ltd. (AIML).



In September 2013, SNC initiated a process to sell up to 100% of its equity stake in AltaLink, as part of its strategic plan to reconfigure and rebalance its ownership in principal assets within its Infrastructure Concession Investments portfolio. On May 1, 2014, SNC announced that it had entered into a binding agreement to sell 100 percent of its interest in AltaLink to MidAmerican (Alberta) Canada Holdings Corporation, which is ultimately owned by Berkshire Hathaway Energy. Completion of the sale is subject to regulatory approval by the AUC, and approvals required by the Competition Act and the Investment Canada Act. We expect that the regulatory approval process will close in late 2014 or early 2015.

Berkshire Hathaway Energy owns and operates approximately 284,000 kilometres of transmission and distribution lines in the United States.

Our Capability to Deliver Results

We leverage our core competencies and resources to deliver results for our stakeholders.

Financial Strength

We align our financing strategy with the regulated capital structure approved by the AUC and with targets for our key financial metrics. We finance our operations and maintenance capital expenditures from operating cash flows. We intend to fund the growth in capital expenditures from the balance of our operating cash flows, additional borrowings under our capital markets

platform, and equity contributions from our limited partner, AILP. Pending approval of the sale, SNC continues to be the indirect owner of AILP, and we expect SNC, and after the sale, Berkshire Hathaway Energy, to continue to contribute the additional equity needed to finance the capital investments we expect to make in the future. We do not expect the sale to adversely affect our financial strength.

Operations

We design and implement operational, maintenance and capital investment practices to fulfill our commitment to the safe, reliable and cost effective operation of our transmission business. To do so, we employ experienced people with the necessary expertise and knowledge. Our maintenance programs are designed to sustain the useful function of existing transmission assets to ensure that those assets operate in an efficient and reliable manner. Our program-based maintenance activities cover the broad functional spectrum of the transmission business, including safety, lines, substations, telecommunications, meters, vehicles, buildings, tools, control centre and information technology. We utilize life extension and long-range asset replacement programs to ensure timely and effective replacement of assets which have reached the end of their useful life.

Capital Project Execution

We execute our capital projects program using an Engineering, Procurement and Construction Management (EPCM) model. We have entered into contracts with Burns & McDonnell Canada Ltd. and ATP to provide EPCM services for capital projects. This strategic outsourcing arrangement enhances our capability to deliver results to customers by facilitating design and construction of our capital projects in a timely and cost-effective manner.

Organizational Leadership and People

Scott Thon, our Chief Executive Officer was seconded to SNC-Lavalin Inc. from January 21, 2013 until February 28, 2014. During that time, he was not involved in the management of AltaLink, and became a member of our Board of Directors. Our Chief Operating Officer, Dennis Frehlich, acted as interim President and Chief Executive Officer for the term of the secondment.

Our leadership team's experience and expertise, combined with our employees' knowledge and dedication to "keeping the lights on" through operational excellence are key to our ability to deliver. We have established a proven track record of reliability, safety and cost effectiveness that compares favourably with our peers and we align our short-term and long-term incentive pay with the needs of our customers.

We strive continuously to attract, retain and develop a high quality workforce to enable us to not only sustain our business, but to remain at the forefront of innovation and continuous improvement. We employ over 800 skilled and dedicated people and are continuing to increase our workforce to deliver on the major transmission projects planned in Alberta.

Environmental Leadership

We provide environmental leadership through innovative practices and sound risk management. In designing and constructing new transmission facilities, we consider ways to reduce land use impacts and improve efficiency. We strive to be leaders in environmental best practices.

We are looking forward to the release of our first Corporate Sustainability report, which we expect to release in the second quarter of 2014. The report is an important step for us on our sustainability journey. In the report we discuss our ongoing sustainability initiatives and measure our performance.

How We Measure Our Performance

Delivering Customer Value

We use certain key measures to determine whether we are meeting our goals and the needs of our customers. Our performance compares favourably to other transmission facility owners in Canada for reliability, safety and cost effectiveness. Please see our

MD&A for the year ended December 31, 2013 for more information on our performance in this area.

Reliability

We have a long-term trend of improving reliability through proactive operating practices and capital investment. Our reliability statistics are consistently better than those of our peers, as reported by the CEA.

A strong, efficient, and reliable transmission system ensures Albertans have access to multiple generation resources from across the province, instead of a limited number of local generation sources. A reliable transmission system also ensures that all generators compete, driving down the price of energy and producing the electricity required to keep Alberta's economy growing.

We operate our transmission system so as to minimize disruption of service to our customers. Nevertheless, severe weather and other unplanned events cause service disruptions to which we respond as quickly as possible. During the twelve months ended March 31, 2014, the duration of service disruptions increased from the record low levels that we achieved in 2013, as noted in the table below, mainly due to one extended outage in a remote part of northwest Alberta. In the same period, we experienced a decrease in the frequency of service disruptions compared to the preceding twelve-month period.

	Twelve months ended	
	March 31, 2014	March 31, 2013
Duration of outages (SAIDI)¹		
AltaLink	1.05	0.83
Frequency of outages (SAIFI)²		
AltaLink	0.63	0.81

1. System Availability Interruption Duration Index is the average number of interruption hours per delivery point during a twelve-month period.

2. System Availability Interruption Frequency Index is the average number of interruptions per delivery point during a twelve-month period.

Safety

Our safety management initiatives encompass all aspects of our safety systems, and our safety statistics are consistently stronger than our peers. Our safety statistics include all man-hours worked by contractors and sub-contractors. We strive to continuously improve our safety performance through focused training and our ongoing commitment to our safety culture and safety management processes. During the twelve months ended March 31, 2014, our workplace Injury Frequency Rate improved significantly compared to the preceding twelve-month period.

	Twelve months ended	
	March 31, 2014	March 31, 2013
All Injury Frequency Rate¹		
AltaLink	0.73	1.00

1. Number of lost time accidents and medical aid incidents per 200,000 man hours worked by employees and contractors.

Cost Effectiveness

Electricity is at the core of our economy and critical to our society. Therefore, we focus on ensuring reliability of supply to our customers, while delivering services cost effectively. Our continuous improvement culture embraces our project execution programs, maintenance process, centralized work planning, and scheduling. We continue to seek business improvements across our organization while delivering reliable and safe transmission service to our customers.

Financial and Operational Performance

Transmission Tariffs

We recognize revenue based on transmission tariffs approved by the AUC, including adjustments arising from deferral accounts established under those tariffs.

In our 2013-2014 general tariff application, we requested approval from the AUC to increase our revenue requirements to \$491.7

million and \$636.2 million for 2013 and 2014 respectively, primarily due to our continued investment in capital projects. On November 12, 2013, the AUC issued Decision 2013-407 approving the majority of our requested revenue requirement. As directed by the Commission in Decision 2013-407, we submitted a compliance filing on January 15, 2014, for revenue requirements of \$481.3 million and \$621.4 million for 2013 and 2014, respectively. On February 26, 2014, in Decision 2014-046, the AUC increased our interim tariff, enabling us to collect most of the revenue requirements requested in our compliance filing.

The Commission has established a process for review of the GCOC for 2013 and 2014, with an oral hearing scheduled for May 26, 2014. In Decision 2013-459, the AUC directed us to use a placeholder rate of return on common equity of 8.75% for 2013 and 2014, pending a final decision as part of the GCOC proceeding.

Growth in Regulated Capital Assets

Continued investment in our regulated capital assets (both rate base and CWIP) provides reliability of supply of transmission service to our customers and is one of the key indicators of future revenue streams. As a regulated utility, we earn most of our net income from allowed returns on equity invested in our regulated capital assets. We calculate our allowed returns on equity by multiplying our mid-year investments in rate base and CWIP by the equity ratio and rate of return approved by the AUC. Our operating cash flow relates primarily to (i) the return on equity on our rate base and, as approved in the GTA Decision, most of our CWIP; (ii) recovery of deemed income taxes; and (iii) recovery of depreciation on our rate base assets.

For the three months ended March 31, 2014 our capital expenditure program included approximately \$500 million of expansion projects directly assigned to us by the AESO and \$22.3 million of capital replacement and upgrade projects.

In the compliance filing for our 2013 - 2014 GTA, we forecasted our 2014 gross direct assigned capital expenditures to be approximately \$1,700 million. Our actual capital program may vary from our regulatory filings, depending on the timing of regulatory approvals, directions from the AESO, and other factors beyond our control. Please see the Major Capital Projects section of our MD&A for the year ended December 31, 2013 for a discussion of certain developments that may materially impact our capital expenditure outlook.

On January 31, 2014, the AESO released an update to its long range capital plan. We are currently evaluating the impact of this plan on our forecast capital expenditures.

Regulated Tariff Revenue

We are an electric utility regulated by the AUC, pursuant to the Electric Utilities Act (Alberta), the Public Utilities Act (Alberta), the Alberta Utilities Commission Act (Alberta) and the Hydro and Electric Energy Act (Alberta). Through various regulatory decisions, these statutes and their respective regulations impact our tariffs, rates, construction, operations and financing.

We receive all of our regulated transmission tariffs, including settlements of deferral and reserve accounts, from the AESO. We and other transmission facility owners are permitted to charge a tariff for the use of our transmission facilities. Such tariffs are regulated by the AUC under the provisions of the Electric Utilities Act in respect of rates and terms and conditions of service. Under the Transmission Regulation, the AUC must consider that it is in the public interest to provide consumers the benefit of unconstrained transmission access to competitive generation and the wholesale electricity market. In regulating transmission tariffs, the AUC must facilitate sufficient investment to ensure the timely upgrade, enhancement or expansion of transmission facilities, and foster a stable investment climate and a continued stream of capital investment for the transmission system.

Major Capital Projects

Transmission Planning and Development

For details on transmission planning and development in Alberta, please refer to the "Major Capital Projects" section in our MD&A for the year ended December 31, 2013.

Overview

The following table is an overview of the main projects currently in progress:

Project/ Description	Need Application	Facility Application	Status
Southern Alberta Transmission Reinforcement Large scale project to construct transmission lines and substations across southern Alberta to interconnect up to 2,700 MW of proposed wind generation projects. Stage I	AUC approved in 2009	<ul style="list-style-type: none"> All applications approved. 	<ul style="list-style-type: none"> Cassils-Bowmanton energized in December 2013 and Bowmanton to Whitla energized in March 2014. South Foothills scheduled for 2015 completion.
Stage II	AUC approved in 2009	<ul style="list-style-type: none"> One application approved in Q4, 2013. Multiple applications planned in 2014 and 2015. 	<ul style="list-style-type: none"> Construction scheduled for 2015 completion. Preparing facility applications.
Western Alberta Transmission Line Reinforce system backbone between Edmonton and Calgary with a HVDC transmission line and converter substations.	CTI designation in 2009	<ul style="list-style-type: none"> Approved in 2012. 	<ul style="list-style-type: none"> Construction scheduled for 2015 completion.
Heartland Region Transmission Development Double-circuit 500kV transmission line between the Ellerslie Substation and a new substation in the Gibbons-Redwater area and 240kV loop from the new substation to service industrial load.	CTI designation in 2009	<ul style="list-style-type: none"> Approved in 2011. 	<ul style="list-style-type: none"> Energized in 2013 at 240kV. Energization at 500kV scheduled for 2014.
Edmonton Region Transmission System Upgrade Debottleneck 240kV system for load growth and decommissioning of coal-fired generation.	AUC approved in 2009	<ul style="list-style-type: none"> All applications approved. 	<ul style="list-style-type: none"> Completion delayed on one segment due to land access issues.
Foothills Area Transmission Development Expand and construct substations and transmission lines in south Calgary region to reinforce local transmission and further interconnect wind energy into the AIES.	Filed in July 2012	<ul style="list-style-type: none"> All applications approved in October, 2013. 	<ul style="list-style-type: none"> Construction scheduled for completion in 2015.
Christina Lake Area Development Construction of 240kV transmission line and substations in the Christina Lake area to meet forecasted load growth.	AUC approved in 2012	<ul style="list-style-type: none"> Three applications approved. 	<ul style="list-style-type: none"> One project completed in 2013. Remaining projects scheduled for completion in 2014 and 2015.
Red Deer Region Transmission Development Reinforcement and enhancements of the transmission system in the central Alberta region.	AUC approved in 2012	<ul style="list-style-type: none"> One application approved. Two applications filed in Q2, 2013. Two additional applications planned for 2014. 	<ul style="list-style-type: none"> Completed. AUC hearing completed and awaiting decision. Preparing facility applications.

CTI – Critical Transmission Infrastructure

Non-GAAP Financial Measures

We use certain financial metrics that are not defined under accounting principles generally accepted in Canada, i.e. IFRS.

These non-GAAP financial measures do not have any standardized meaning and therefore are unlikely to be comparable to similar measures presented by other companies.

For more details regarding our non-GAAP financial measures, please refer to the "Non-GAAP Financial Measures" section of our MD&A for the year ended December 31, 2013.

Financial Position

In the following table, we discuss significant changes (over \$30.0 million) in our Statement of Financial Position during the three months ended March 31, 2014. Our First Quarter Financial Statements include more detailed information regarding the changes in our property, plant and equipment.

	Increase/(Decrease) (\$ Millions)	Explanation
Property, plant and equipment (Note 7)	494.0	We added \$530.1 million to capital assets and construction work-in-progress, offset by \$35.4 million in depreciation and \$0.7 million in net asset retirements.
Trade and other payables and other non-current liabilities (Note 9)	241.5	Trade payables increased due to the level of capital construction activity in 2014.
Commercial paper and bank credit facilities (Note 10(a))	150.2	We issued additional commercial paper to finance our capital expenditure program.
Partner's equity	87.4	We received \$52.7 million in equity injections from AILP and generated comprehensive income of \$46.2 million. We distributed \$11.5 million to our partners.

Liquidity and Capital Resources

Liquidity

We generally issue commercial paper to finance our day-to-day cash requirements. The commercial paper program, together with our two lines of credit and anticipated long-term debt issuance, provides us with sufficient liquidity to finance our planned operations and capital projects.

The aggregate of our bank credit facilities at March 31, 2014 was \$1.3 billion (December 31, 2013 - \$1.3 billion). The \$1.225 billion commercial paper backstop facility provides support to our commercial paper program. As at March 31, 2014, \$192.2 million (December 31, 2013 - \$42.5 million) of commercial paper was outstanding under our commercial paper program. All bank credit facilities may be used for general corporate purposes. As at March 31, 2014, we had \$1.103 billion of liquidity remaining under those facilities. Our liquidity arrangements are considered adequate to accommodate our expected capital expenditures and working capital requirements over the next few years.

As at March 31, 2014, we have issued \$1.5 billion (December 31, 2013 - \$1.5 billion) of Medium-Term Notes under our \$2.5 billion Short Form Base Shelf Prospectus, which expires on December 9, 2014.

We plan to finance our projected capital investments, working capital requirements and any maturities of long-term debt through a prudent combination of cash flow from operating activities, new long-term debt, and equity contributions from AILP.

We use short-term interest-bearing instruments with major Canadian banks to invest temporary cash balances and amounts we receive from customers in advance of construction and operating and maintenance charges. We remit to the AESO all investment income related to deposits received from customers for construction projects and retain investment income we earn on deposits received from customers for future operating and maintenance costs.

Liquidity Ratios¹

	Three months ended March 31,	
	2014	2013
Interest coverage		
EBIT coverage ^{2,3}	2.58X	2.28X
EBITDA coverage ^{2,4}	3.96X	3.67X
Debt/total capitalization ⁵	60.39%	56.76%

1. Refer to "Non-GAAP Financial Measures" for further information concerning the non-GAAP financial measures used in this table.
2. For the purposes of calculating the coverage ratios, interest expense is gross of the offset for capitalized borrowing costs and excludes amortization of deferred financing fees on debt.
3. EBIT coverage - Income before interest expense and income tax expense (EBIT) divided by interest expense.
4. EBITDA coverage - Income before interest expense, income tax expense, depreciation and amortization (EBITDA) divided by interest expense.
5. Debt/total capitalization - Debt includes short-term and long-term debt, excluding deferred financing fees plus outstanding letters of credit divided by total capitalization (debt plus partners' equity). The AltaLink Master Trust Indenture contains a debt to total capitalization covenant with a limit of 75%.

Working Capital

At March 31, 2014, our working capital deficiency was \$761.9 million, compared with \$717.3 million at March 31, 2013. The working capital deficiency includes drawn bank credit, commercial paper and trade payables.

In the future, we expect that we will continue to have a working capital deficiency due to our system expansion plans. The electricity transmission industry is a long-cycle capital-intensive business that requires sufficient cash to fund capital expansion projects and planned maintenance. We fund our transmission business from cash provided by operating activities, and to the extent necessary, through equity injections from AILP and borrowings under our commercial paper program or drawings on our committed bank credit facilities.

Cash Flows

	Three months ended	
	March 31, 2014	March 31, 2013
<i>(in millions of dollars)</i>		
Cash and cash equivalents, beginning of period	\$ 5.9	\$ 9.2
Cash flow provided by (used in):		
Operating activities	87.0	166.5
Investing activities	(284.1)	(188.0)
Financing activities	191.2	12.3
Cash and cash equivalents, end of period	\$ —	\$ —

Operating Activities

For the three months ended March 31, 2014, our cash flow from operating activities decreased by \$79.5 million compared to the same period in 2013, mainly due to the timing of receipt of regulatory decisions. In the first quarter of 2013, we collected over \$100 million of year-end receivables due from the AESO. In the first quarter of 2014, we have significant accruals for amounts to be collected from the AESO over the remaining months in 2014.

Investing Activities

Compared to the same period in 2013, our cash flow used in investing activities increased by \$96.1 million, primarily due to higher investment in new transmission facilities. We incurred most of our 2014 capital expenditures in connection with major capital projects that we discuss in more detail in the Major Capital Projects section.

Financing Activities

For the three months ended March 31, 2014, cash flow provided by financing activities increased by \$178.9 million compared to the same period in 2013. We issued \$150.2 million of commercial paper. AILP contributed equity of \$52.7 million and received distributions of \$11.5 million from us. During the same period in 2013, we received \$14.0 million of equity, and distributed \$9.8 million to AILP.

Earnings Coverage

	Twelve months ended March 31,	
	2014	2013
Earnings-to-interest coverage on total debt ^{1,2}	2.32X³	2.22X ³

- Earnings-to-interest coverage on total debt is a non-GAAP financial measure. As a result of distributing securities by way of a medium-term note program using the debt shelf procedures, we must include updated earnings coverage ratios in conjunction with our financial statements. Refer to "Non-GAAP Financial Measures" for further information concerning the non-GAAP financial measures used in this MD&A.
- Earnings-to-interest coverage on total debt equals income before interest expense (including amortization of deferred financing fees) on all indebtedness and income taxes divided by annual interest requirements on long-term debt (including capitalized interest). We calculate this ratio by giving pro-forma effect to any long-term debt issued during the period and the use of the proceeds from such long-term debt issues.
- Our interest requirement on short and long-term debt for the twelve months ended March 31, 2014 was \$122.5 million (March 31, 2013 - \$85.5 million), including the pro-forma effect of interest payable on the Series 2013-1, 2013-2, 2013-3 and 2013-4 Medium-Term Notes. Our earnings before interest and income tax for the twelve months ended March 31, 2014, for the purposes of calculating this ratio, were approximately \$284.0 million (March 31, 2013 - \$189.6 million).

Credit Ratings

	Three months ended March 31,	
	2014	2013
DBRS - Commercial paper ¹	R-1 (low)	R-1 (low)
DBRS - Senior secured bonds and medium-term notes (secured) ¹	A	A
Standard & Poor's - Senior secured bonds and medium-term notes (secured) ²	A-	A-

- On September 25, 2013, DBRS confirmed the above ratings, both with stable trends.
- On January 17, 2014, Standard & Poor's confirmed the above rating and revised their outlook from negative to stable.

Commitments

We have contractual commitments for the repayment of long-term debt in the amount of \$2,700.0 million, as disclosed in note 10(c) – *Scheduled principal repayments*, in our First Quarter Financial Statements.

We are committed to operating leases that have lease terms, which expire between 2014 and 2026. Of the total expected minimum lease payments, approximately 91% relates to our head office leases. See note 15 – *Commitments*, in our First Quarter Financial Statements.

We also have contractual commitments for the purchase of property, plant and equipment as at March 31, 2014 of \$1,467.2 million. Of these commitments, approximately 87% are with ATP, a wholly-owned subsidiary of SNC.

Results of Operations

Revenue

	Three months ended	
	March 31, 2014	March 31, 2013
<i>(in millions of dollars)</i>		
Operations	\$ 148.1	\$ 102.7
Other	9.3	6.5

Revenue From Operations

Revenue from operations includes all revenue earned from providing electricity transmission services. The principal components of our transmission tariff include recovery of forecast operating costs, deemed income taxes, depreciation and amortization expenses, and return on rate base.

Compared to the same period in 2013, our revenue from operations increased by \$45.4 million for the three months ended March 31, 2014, primarily due to additional return from our increased investments in capital assets.

Other Revenue

Other revenue includes revenue received from third parties, including contributions towards the construction of certain assets.

Compared to the same period in 2013, cost recovery revenue from third parties increased by \$2.8 million for the three months ended March 31, 2014. Revenue associated with costs recovered from third parties has no net income impact. The variances are primarily due to the volume of transmission construction services provided to third parties during these periods, which fluctuates in response to the need for such services and is not predictable.

Comprehensive Income

	Three months ended	
	March 31, 2014	March 31, 2013
<i>(in millions of dollars)</i>		
Comprehensive Income	\$ 46.2	\$ 26.9

Our comprehensive income for the three months ended March 31, 2014 increased by \$19.3 million, compared to the same period in 2013, primarily due to increased return from our investment in electricity transmission infrastructure.

Operating Expenses

	Three months ended	
	March 31, 2014	March 31, 2013
<i>(in millions of dollars)</i>		
Operating expenses	\$ 25.8	\$ 20.1

Our operating expenses include salaries and wages, contracted manpower and, general and administration costs. Our operating expenses for the three months ended March 31, 2014 increased by \$5.7 million, compared to the same period in 2013. The increase is mainly due to a higher number of employees in 2014 compared to 2013 and the corresponding increase in salaries and benefits, including incentive payments.

Property Taxes, Salvage, and Other

	Three months ended	
	March 31, 2014	March 31, 2013
<i>(in millions of dollars)</i>		
Property taxes, salvage and other	\$ 14.8	\$ 12.4

Property taxes, salvage and other expenses are recovered dollar for dollar through regulated deferral and reserve account mechanisms. To the extent that actual costs vary from amounts approved in our tariff, the difference is refunded to or collected from the AESO.

Our property taxes, salvage and other expenses increased by \$2.4 million, for the three months ended March 31, 2014 compared to the same period in 2013. The increase is due to the timing of hearing expenses incurred and to increases in property tax expense as a result of assets put into service.

Depreciation and Amortization

	Three months ended	
	March 31, 2014	March 31, 2013
<i>(in millions of dollars)</i>		
Depreciation and amortization	\$ 40.4	\$ 28.6

We calculate depreciation and amortization on a straight-line basis using various rates which are approved by the AUC. Depreciation for the three months ended March 31, 2014 increased by \$11.8 million, compared to the same period in 2013, primarily as a result of an increase in capital projects that have been completed and added to our regulatory rate base.

Finance Costs

	Three months ended	
	March 31, 2014	March 31, 2013
<i>(in millions of dollars)</i>		
Finance costs	\$ 29.2	\$ 21.1

Finance costs include interest costs and amortization of deferred financing fees less capitalized borrowing costs. Our interest expense for the three months ended March 31, 2014 increased by \$8.1 million, compared to the same period in 2013, primarily due to interest costs on \$1,225.0 million of long-term debt that was issued in the last twelve months.

Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA)

	Three months ended	
	March 31, 2014	March 31, 2013
<i>(in millions of dollars)</i>		
EBITDA	\$ 116.1	\$ 76.8

Our EBITDA for the three months ended March 31, 2014 increased by \$39.3 million, compared to the same period in 2013. The reasons for this increase are similar to that noted above for the change in our comprehensive income for the same period. Please refer to "Non-GAAP Financial Measures" for more information about how we calculate EBITDA.

Selected Financial Information Derived from our Financial Statements

	Three months ended	
	March 31, 2014	March 31, 2013
Net income per unit (\$/unit)	0.139	0.082
Funds generated from operations (\$ millions)	95.0	54.7
Distributions per unit (\$/unit)	0.035	0.030
Total assets (\$ millions)	6,346.9	4,369.5
Short and long-term debt (\$ millions) ¹	2,894.0	1,811.8

1. The balance is shown before deducting the deferred financing fees, which have been offset against this amount in the Financial Statements, in accordance with IFRS.

Summary of Quarterly Financial Information

Quarter ended	Revenue (\$ millions)	Net income (\$ millions)	Units outstanding (millions)	Net income per unit (\$/unit)
March 31, 2014	157.4	46.2	331.9	0.139
December 31, 2013	181.9	62.7	331.9	0.189
September 30, 2013	125.5	38.4	331.9	0.116
June 30, 2013	117.5	33.4	331.9	0.100
March 31, 2013	109.2	27.2	331.9	0.082
December 31, 2012	119.8	32.2	331.9	0.097
September 30, 2012	97.6	27.3	331.9	0.082
June 30, 2012	96.7	25.9	331.9	0.078
March 31, 2012	92.5	22.9	331.9	0.069
December 31, 2011	122.5	30.7	331.9	0.092
September 30, 2011	82.1	20.6	331.9	0.062
June 30, 2011	84.7	17.1	331.9	0.052

Risk Management

Our transmission business is subject to risks and uncertainties, including those described below. Our goal is to manage these risks to reasonably protect us from unacceptable outcomes including undesirable financial results. You should carefully consider these risk factors and uncertainties in addition to the other information contained in this MD&A, the corresponding financial statements, our Annual Information Form, press releases, material change reports and our other continuous disclosure documents. For more details regarding our risk factors and uncertainties, please refer to the "Risk Factors and Uncertainties" section of our MD&A for the year ended December 31, 2013.

Risk Controls and Other Mitigating Measures

We have instituted controls and other mitigating measures to manage the risks we face. Under our risk management program, we conduct annual risk evaluations to identify and assess our most significant risks and the strategies through which we manage them.

Insurance and Statutory Liability Protection

Our current insurance policies provide coverage for a variety of losses and expenses that could impact our business. This insurance coverage includes general liability, physical loss of or damage to property and boiler and machinery (including substations), directors' and officers' liability, fiduciary liability, employment practices liability, non-owned aircraft liability, and vehicle liability. We believe the extent of this coverage is prudent in the context of our transmission business and utility industry practice, and we anticipate that this coverage will be maintained.

Consistent with past AUC decisions, we do not carry insurance for loss of, or damage to, transmission lines, towers, poles, or physical damage to certain owned vehicles. It is not always possible or economically feasible to insure against all risks on our assets or for other exposure to liabilities, and we may decide not to carry insurance against certain risks as a result of high premiums or for other reasons. In accordance with prudent industry practice and AUC directives, we self insure against certain risks for which commercial insurance is not maintained. In the event of an uninsured loss greater than \$100,000, we would apply to the AUC to recover the loss through increased funding to our self-insurance reserve or through an increased tariff.

The Liability Protection Regulation limits our liability in the course of carrying out our duties, responsibilities and functions under the Electric Utilities Act to direct loss or damage arising from our negligence, wilful misconduct or breach of contract. Direct loss or damage is defined in the regulation to exclude loss of profits, loss of revenue, loss of production, loss of earnings, loss of contract or other indirect, special or consequential loss or damage.

Risk Factors and Uncertainties

Despite our initiatives in managing risks, there can be no assurance that one or more of them will not adversely affect our business. Our results of operations, financial position and performance and, accordingly, the value of our outstanding securities, could be adversely affected if we are unable to adequately control or mitigate the effects of such risks on our business.

The following are the more significant items that have an impact on our financial position and results of operations. Risk factors and uncertainties have not materially changed during three months ended March 31, 2014.

- Regulated operations
- Project execution
- Regulatory financial
- Reliability
- Restructuring of electricity industry
- Capital resources
- Labour relations
- Availability of people
- Environment, health and safety
- Electric and magnetic fields
- Annual impairment tests
- Competition
- Credit ratings
- Cyber security

Transactions with Related Parties

In the normal course of business, we enter into various transactions with AML, AILP, AIML, and AHL. We record these transactions at exchange values based on normal commercial rates. AML employs the people who provide administrative and operational services to our business. We have indemnified AML for all associated expenses and liabilities.

We have incurred construction related services costs of \$354.8 million with ATP during the three months ended March 31, 2014, compared to \$323.5 million for the same period in 2013. On March 31, 2014, our accounts payable and accrued liabilities included \$468.6 million owing to ATP, compared to \$287.9 million at December 31, 2013.

Please see note 12 – *Related party transactions* in the First Quarter Financial Statements for more details.

Legal Proceedings

We have not commenced and are not currently contemplating any legal proceedings that would have a material impact on our financial results. We are not aware of any material legal proceedings that have been commenced or are being contemplated against us.

Off Balance Sheet Arrangements

Disclosure is required of all off-balance sheet arrangements such as transactions, agreements or contractual arrangements with unconsolidated entities, structured finance entities, special purpose entities or variable interest entities that are reasonably likely to materially affect liquidity or the availability of, or requirements for, capital resources. We currently have no such off-balance sheet arrangements. Please see note 15 – *Commitments* in the First Quarter Financial Statements for details of capital and lease commitments.

Critical Accounting Estimates

The preparation of our financial statements requires us to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. The more significant estimates that have an impact on our financial condition and the results of our operations are disclosed in note 2(d) – *Use of estimates and judgement*, in the First Quarter Financial Statements.

Contingencies

From time to time we are subject to legal proceedings, assessments, claims and regulatory matters in the ordinary course of business. On June 5, 2009, we were served with an action alleging that we and the Plaintiff had concluded a binding agreement for the sale to the Plaintiff of certain lands. At this time, in our opinion, we do not expect that any of these matters will result in a material adverse effect on our financial position or financial performance.

Accounting Changes

Please see note 3(e) in the First Quarter Financial Statements for more details regarding our assessment of the impact on our financial statements of adopting the following new or revised standards.

Adoption of IFRS by entities with rate-regulated activities

The IASB issued IFRS 14 – *Regulatory Deferral Accounts* on January 30, 2014. The standard is effective for financial periods beginning on or after January 1, 2016, and provides interim guidance on recognition of assets and liabilities related to regulatory activities for first-time adopters of IFRS until the comprehensive rate-regulated project is completed.

The interim standard does not have any effect on our financial statements.

The IASB regulatory activities consultative group was active in the development of the interim standard and continues to be involved in the wider research project, which we anticipate will result in full recognition of assets and liabilities arising from regulated activities. The IASB expects to issue a Discussion Paper with respect to the comprehensive project in the middle of 2014.

Adoption of standards effective on or after January 1, 2014

In May, 2013, the IASB issued IFRIC Interpretation 21 – *Levies*. The interpretation is effective from January 1, 2014 and provides guidance on the accounting for levies, other than income taxes, imposed on reporting entities by governments. The interpretation clarifies the obligating event that gives rise to a liability to pay a levy.

We implemented these requirements in the first quarter of 2014. They did not have any effect on our financial statements.

The IASB also issued amendments to a number of standards under its Annual Improvement Projects for 2010-2012 and 2011-2013. We are evaluating the impact of these amendments on our financial statements and we do not expect that the implementation of any of these amendments will have a material impact on our financial statements.

Future Accounting Changes That May Impact Our Financial Statements

Proposed Convergence of Key Standards

The IASB has been working in conjunction with the US Financial Accounting Standards Board (FASB) on converging a number of key standards. We considered the following two of these projects to be of most interest to us and our financial information:

- *Revenue from contracts with customers* - The final revenue standard is expected to be released in the second quarter of 2014. In our opinion, this proposed standard contains language which is helpful in the ongoing debate towards recognizing regulatory assets and liabilities. We do not anticipate a change in our revenue recognition policy as a result of this proposed standard.
- *Leases* – In March, 2014, the IASB and FASB decided to take divergent paths on key aspects of lease accounting. The IASB proposes to use a single model for recognising lease transactions, in which almost all significant leases would be treated as “capital” leases. The IASB proposes two classes of exemptions from these requirements; for leases of 12 months or less and for “small ticket” leases. We do not expect the revised proposals to have a significant impact on our financial results or disclosures.

Update on the International Accounting Standards Board (IASB) work plan and rate-regulated project

There are two distinct components to the IASB's comprehensive rate-regulated activities project. The first component is the development of interim guidance to enhance the comparability of financial reporting by entities with rate-regulated activities until the IASB completes its comprehensive project on rate regulation. This component of the project has been completed, with the issuance of IFRS 14 - *Regulatory Deferral Accounts* on January 30, 2014.

The second component is the consideration of whether rate regulation creates assets or liabilities that should be recognised in accordance with IFRS. The IASB has been researching a wide range of rate regulation schemes and assessing their characteristics. The aim of this research is to assist the IASB in understanding the effects of rate regulation, whether these effects should be reflected in IFRS financial statements and, if so, how.

IASB staff and the Rate Regulated Activities Consultative Group are cooperating on the development of a Discussion Paper that will consider the broad issues of rate regulation. The IASB plans to issue the Discussion Paper in the second or third quarter of 2014. The objective of the Discussion Paper is to explore the issues that have been identified to date and seek input from interested parties. These discussions are intended to help the IASB identify which accounting model would be appropriate to reflect the impact of rate regulation and which changes, if any, are needed to the established IFRS practice.

Forward Looking Information

This MD&A contains certain statements or disclosures that may constitute forward-looking information under applicable securities laws. All statements and disclosures, other than those of historical fact, which address activities, events, outcomes, results or developments that we anticipate or expect may or will occur in the future (in whole or in part) should be considered forward-looking information. In some cases, forward-looking information can be identified by terms such as “anticipate”, “believe”, “contemplate”, “continue”, “could”, “enable”, “expect”, “forecast”, “future”, “intend”, “may”, “plan”, “potential”, “will” or other comparable terminology. Forward-looking information presented in such statements or disclosures may, without limitation, relate to: applications to the AUC for approval of, among other things, our revenue requirements (including deferral and reserve accounts, capital structure and return-on-equity, financing plans, treatment of costs for applicable test periods including income taxes, operating expenses, depreciation, capital costs for direct assigned projects and maintenance programs, financing costs related to long-term debt and short-term borrowing, and projected growth in our rate base and assets under construction); transmission system expansion forecasts; the anticipated direct assignment of transmission development projects to us from the AESO pursuant to approved need applications or competitive bidding processes; the timing and development of transmission projects and the anticipated capital costs of such projects; business strategy, plans and objectives of management for future operations; forecast business results; the achievement of certain operational and performance measures and the resulting effect on compensation of executive officers; and our anticipated financial performance or condition.

Various factors or assumptions are typically applied in drawing conclusions or making the forecasts or projections set out in forward-looking information. These factors and assumptions include, but are not limited to:

- no changes in the legislative and operating framework for Alberta's electricity market that are adverse to us;
- decisions from the AUC concerning outstanding tariff and other applications that are consistent with past regulatory practices and decisions and are obtained in a timely manner;
- approved rates-of-return and deemed capital structures for our transmission business that are sufficient to foster a stable investment climate;

- a stable competitive environment;
- obtaining sufficient capital on acceptable terms to finance our transmission system expansion; and,
- no significant event occurring outside the ordinary course of business such as a natural disaster or other calamity.

These assumptions and factors are based on information currently available to us including information obtained by us from third-party industry analysts. In some occurrences, material assumptions and factors are presented or discussed elsewhere in this document in connection with the statements or disclosure containing the forward-looking information. We caution prospective investors that the foregoing list of material factors and assumptions is not exhaustive.

The forward-looking information in statements or disclosures in this MD&A is based (in whole or in part) upon factors which may cause our actual results, performance or achievements to differ materially from those contemplated (whether expressly or by implication) in the forward-looking information. These factors are based on information currently available to us including information obtained by us from third-party industry analysts. Actual results may differ materially from those predicted by such forward-looking statements. While we do not know what impact any of these differences may have, our business, results of operations, financial condition and our credit stability may be materially adversely affected. Factors that could cause actual results or outcomes to differ materially from the results expressed or implied by forward-looking statements include, among other things:

- the risks associated with being subject to extensive regulation including risks associated with AUC action or inaction;
- the risk that the AUC does not provide specific relief to support us in sustaining our credit metrics over a growth period characterized by large, multi-year transmission facilities projects;
- the risk that transmission projects are not directly assigned to us by the AESO or that we are not designated for filing a facility application;
- the risk that we are not able to arrange sufficient, cost-effective financing to repay maturing debt and to fund capital expenditures and other obligations;
- the risk that system expansion plans are delayed;
- the risks that the actual costs of completing a transmission project significantly exceed estimated costs;
- the risks to our facilities posed by severe weather, other natural disasters or catastrophic events and the limitations on our insurance coverage for losses resulting from these events;
- the potential for service disruptions and increased costs if we fail to maintain and improve our aging asset base; and
- the risks associated with forecasting our revenue requirements and the possibility that we could incur operational, maintenance and administrative costs above those included in our approved revenue requirement.

We caution prospective investors that the above list of risk factors is not exhaustive. Other factors, which could cause our actual results, performance or achievements to differ materially from those contemplated (whether expressly or by implication) in the forward-looking statements or other forward-looking information, are disclosed in our publicly filed disclosure documents, including those disclosed under "Risk Factors and Uncertainties" in this MD&A and under "Risk Factors" in our Annual Information Form. Risk factors that could lead to such differences include, without limitation, legislative and regulatory developments that could affect costs or revenues, the speed and degree of competition entering the market, global capital markets conditions and activity, timing and extent of changes in prevailing interest rates, currency exchange rates, inflation levels and general economic conditions in geographic areas where we operate, results of financing efforts, changes in counterparty risks, and the impact of accounting standards issued by standard setters.

All forward-looking information is given as of May 1, 2014. We are not obligated to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable laws. Because of these risks, uncertainties and assumptions, readers should not place undue reliance on these forward-looking statements. Any forward-looking information contained in this document is expressly qualified by this statement.

